

STARTUP & SCALEUP PROGRAM

WHAT FOUNDERS UNLOCK

» EXHIBITION SPACE

Ready-built pod or kiosk on the show floor for product demos and business development.

» INVESTOR MATCHMAKING & POWERHOURS

Pre-scheduled 1:1 meetings and curated networking with active investors.

» CYBERSEED PITCH COMPETITION

Top cohort companies pitch on the Main Stage for \$30,000, equity-free.

» FOUNDER BOOTCAMP

Expert-led sessions on fundraising, hiring, pitching and market entry.

» KEY STAGE ACCESS

Full access to sessions across all Black Hat MEA stages.

» STARTUP & SCALEUP BADGES

Early venue access, shuttle, and premium app features for your team.



**CYBER
SEED**

**PITCH COMPETITION
\$30,000**

Equity-free grand prize & advancement to Black Hat USA 2027 Global Startup Spotlight Finals (flight + turnkey booth)

“I had the chance to meet founders, gain potential customers - Black Hat was brilliant.”

AYESHA SAHIL
CYBERSEED 2025 WINNER

ELIGIBILITY CRITERIA:

EARLY STAGE

Fundraising < USD 6 million
Founded: <3 Years
Team size: <20
Revenue: <USD 10 million

GROWTH STAGE

Fundraising > USD 6 million
Founded: 3<7 Years
Team Size: <100
Revenue: <USD 100 million

2025 INVESTORS & ENABLERS ALUMNI

VISION
VENTURES

Merak.Capital

SEEDRA
VENTURES

WAED
by aramco

RANCAPITAL

impact46

1957
Ventures

ONE GLOBAL
HOLDING

SECTORS

Risk, Governance & Compliance

Hardware & Semiconductor Security

OT, ICS & Critical Infrastructure Security

Cybersecurity & Information Security / Enterprise & Information Security

IoT, Embedded & Edge Security

Threat Intelligence, IR & SOC Operations

Application & Software Security (DevSecOps)

AI, ML & Data Analytics & Threat Modeling

Cloud & Network Security

Identity, Access & Zero Trust

Digital Forensics & Malware Analysis

Blockchain & Web3 Security

Human Factors & Security Awareness

TIMELINES & DEADLINES

October 18 Cyberseed Eligibility Deadline
November Founders Bootcamp



APPLY AS A STARTUP